

# Key figures

## Group

| CHF million                                                    |                    | Change  |         |       |                                 |
|----------------------------------------------------------------|--------------------|---------|---------|-------|---------------------------------|
|                                                                |                    | 2023    | 2022    | %     | % <sup>1)</sup> % <sup>2)</sup> |
| Order intake                                                   |                    | 3'170.1 | 3'858.3 | -17.8 | -14.2 -15.0                     |
| Net sales                                                      |                    | 3'574.8 | 3'596.8 | -0.6  | 3.7 2.8                         |
| Order book                                                     |                    | 1'600.2 | 2'081.2 | -23.1 | -19.6 -20.2                     |
| Operating profit before depreciation and amortisation (EBITDA) |                    | 510.4   | 511.0   | -0.1  |                                 |
| % of net sales                                                 |                    | 14.3%   | 14.2%   |       |                                 |
| Operating profit (EBIT)                                        |                    | 424.4   | 425.2   | -0.2  |                                 |
| % of net sales                                                 |                    | 11.9%   | 11.8%   |       |                                 |
| Net financial result                                           |                    | 12.1    | -2.4    | n.a.  |                                 |
| Income tax expense                                             |                    | -80.8   | -88.2   | 8.4   |                                 |
| % of profit before tax                                         |                    | 18.5%   | 20.9%   |       |                                 |
| Profit for the year                                            |                    | 355.7   | 334.6   | 6.3   |                                 |
| % of net sales                                                 |                    | 9.9%    | 9.3%    |       |                                 |
| Earnings per share in CHF                                      |                    | 34.38   | 32.36   | 6.2   |                                 |
| Capital expenditure                                            |                    | 141.6   | 97.0    | 46.0  |                                 |
| Operating free cash flow                                       |                    | 122.9   | 68.6    | 79.2  |                                 |
| Research and development costs                                 |                    | -132.8  | -122.9  | -8.1  |                                 |
| Net cash/debt                                                  |                    | 395.6   | 457.2   | -13.5 |                                 |
| Total assets                                                   |                    | 2'958.4 | 2'978.7 | -0.7  |                                 |
| Equity                                                         |                    | 1'815.9 | 1'701.8 | 6.7   |                                 |
| Equity ratio                                                   |                    | 61.4%   | 57.1%   |       |                                 |
| Return on equity (ROE)                                         |                    | 20.2%   | 20.7%   |       |                                 |
| Net operating assets (NOA) average                             |                    | 1'398.1 | 1'178.1 | 18.7  |                                 |
| Return on net operating assets (RONOA) after tax               |                    | 24.7%   | 28.6%   |       |                                 |
| Average number of FTEs                                         |                    | 14'795  | 14'053  | 5.3   | 2.3                             |
| Net sales per FTE                                              | CHF 1'000          | 242     | 256     | -5.5  | -1.6 0.4                        |
| Employees at 31 December                                       |                    | 14'858  | 14'876  | -0.1  | -0.3                            |
| CO <sub>2</sub> emissions                                      | tCO <sub>2</sub> e | 81'510  | 89'672  | -9.1  |                                 |

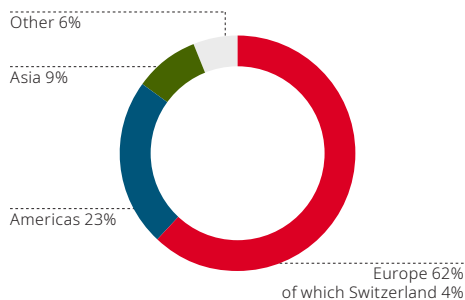
<sup>1)</sup> Adjusted for currency effects   <sup>2)</sup> Adjusted for currency and acquisition effects

## Divisions

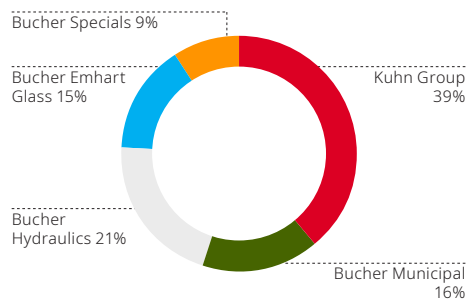
| CHF million         |  | Order intake   |                | Net sales      |                | Order book     |                | Operating profit (EBIT) |              | Employees at 31 December |               |
|---------------------|--|----------------|----------------|----------------|----------------|----------------|----------------|-------------------------|--------------|--------------------------|---------------|
|                     |  | 2023           | 2022           | 2023           | 2022           | 2023           | 2022           | 2023                    | 2022         | 2023                     | 2022          |
| Kuhn Group          |  | 1'120.6        | 1'612.5        | 1'421.8        | 1'510.3        | 670.4          | 1'018.9        | 162.6                   | 176.3        | 5'791                    | 6'011         |
| Bucher Municipal    |  | 576.0          | 619.1          | 572.5          | 529.3          | 311.3          | 309.7          | 36.0                    | 31.5         | 2'572                    | 2'523         |
| Bucher Hydraulics   |  | 670.3          | 763.5          | 743.6          | 755.5          | 230.0          | 315.9          | 103.5                   | 101.4        | 3'198                    | 3'092         |
| Bucher Emhart Glass |  | 519.7          | 577.9          | 523.6          | 525.2          | 301.9          | 318.9          | 102.0                   | 97.5         | 1'693                    | 1'678         |
| Bucher Specials     |  | 368.7          | 363.4          | 398.0          | 347.1          | 121.8          | 153.7          | 33.0                    | 29.9         | 1'532                    | 1'503         |
| Other/consolidation |  | -85.2          | -78.1          | -84.7          | -70.6          | -35.2          | -35.9          | -12.7                   | -11.4        | 72                       | 69            |
| <b>Group</b>        |  | <b>3'170.1</b> | <b>3'858.3</b> | <b>3'574.8</b> | <b>3'596.8</b> | <b>1'600.2</b> | <b>2'081.2</b> | <b>424.4</b>            | <b>425.2</b> | <b>14'858</b>            | <b>14'876</b> |

## Net sales

### by region

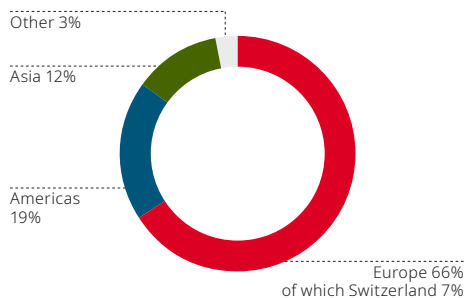


### by division



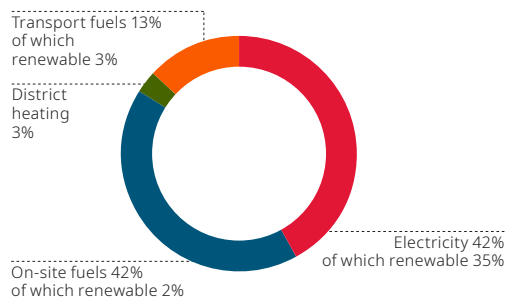
## Employees

### by region



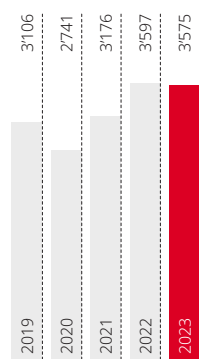
## Energy consumption

### by energy source

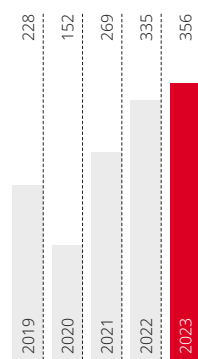


## Five-year summary

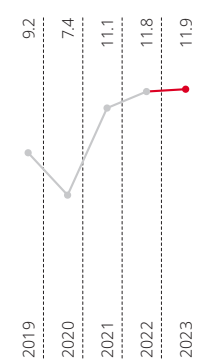
### Net sales CHF million



### Profit for the year CHF million



### Operating profit margin (EBIT margin) %



### CO<sub>2</sub> emissions tCO<sub>2</sub>e

