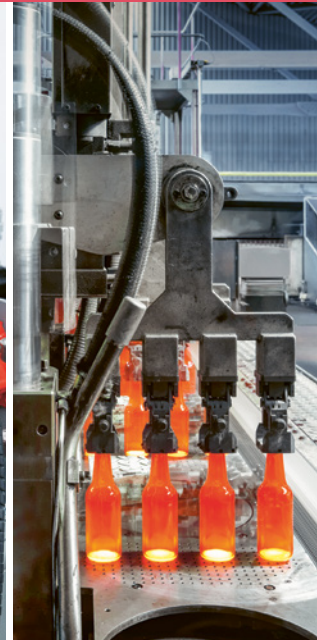
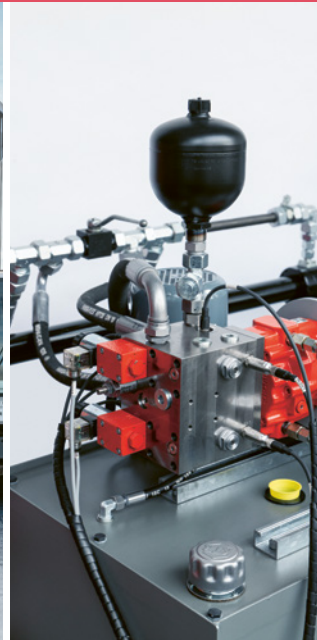


Corporate Profile 2024



Simply great machines, that's Bucher

Our success is built on strong market positions, innovation and flexible, efficient structures. The consistent, long-term orientation of our corporate strategy, coupled with decentralised responsibility for management and performance, ensures sustainable corporate development.



Left: Philip Mosimann, Board of Directors. Urs Kaufmann will be proposed for election as his successor at the annual general meeting on 18 April 2024. Right: Jacques Sanche, Chief Executive Officer

Our mission

We develop and manufacture economical, state-of-the-art and environmentally sustainable machinery and systems. We systematically align our activities with customer needs. Our machines combine durability with great efficiency and are wide-ranging in their application: harvesting, producing and packaging foods, keeping roads and public spaces clean and safe, or providing hydraulic drive systems for high-performance equipment. Our customers benefit from effective, innovative products, with high quality standards underpinned by outstanding service. Our committed, highly skilled employees enjoy attractive jobs and training opportunities adapted to individual needs. We use resources with care and protect our environment.

Our goals

We seek to achieve superior profitability and a sound balance sheet through technological leadership, a strong market position and strict cost management. We will continue to build the Group through organic growth and innovation, as well as by acquiring and integrating selected, complementary businesses. We invest to reduce our ecological footprint.

Strong business result 2023

Over the course of 2023, demand for Bucher Industries' products and services declined in line with the general economic slowdown, and order intake normalised. Sales remained on a par with the prior-year level.

Sales
in CHF million

3'570

Employees

14'900

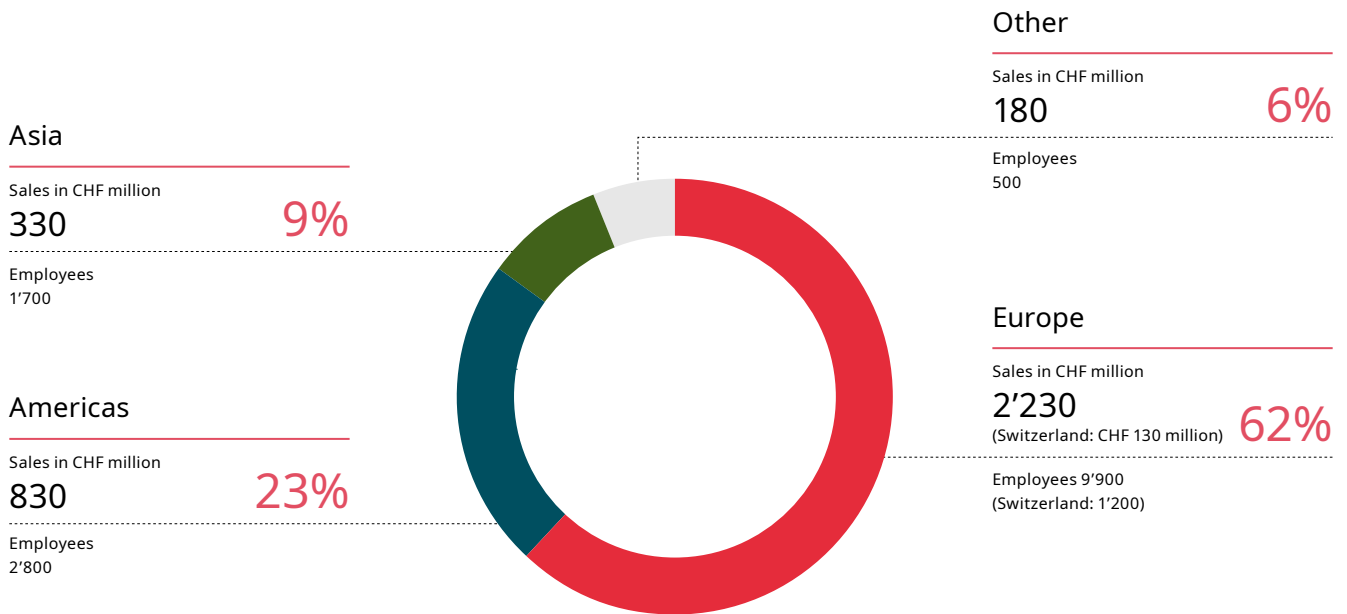
Operating
profit margin

11.9%

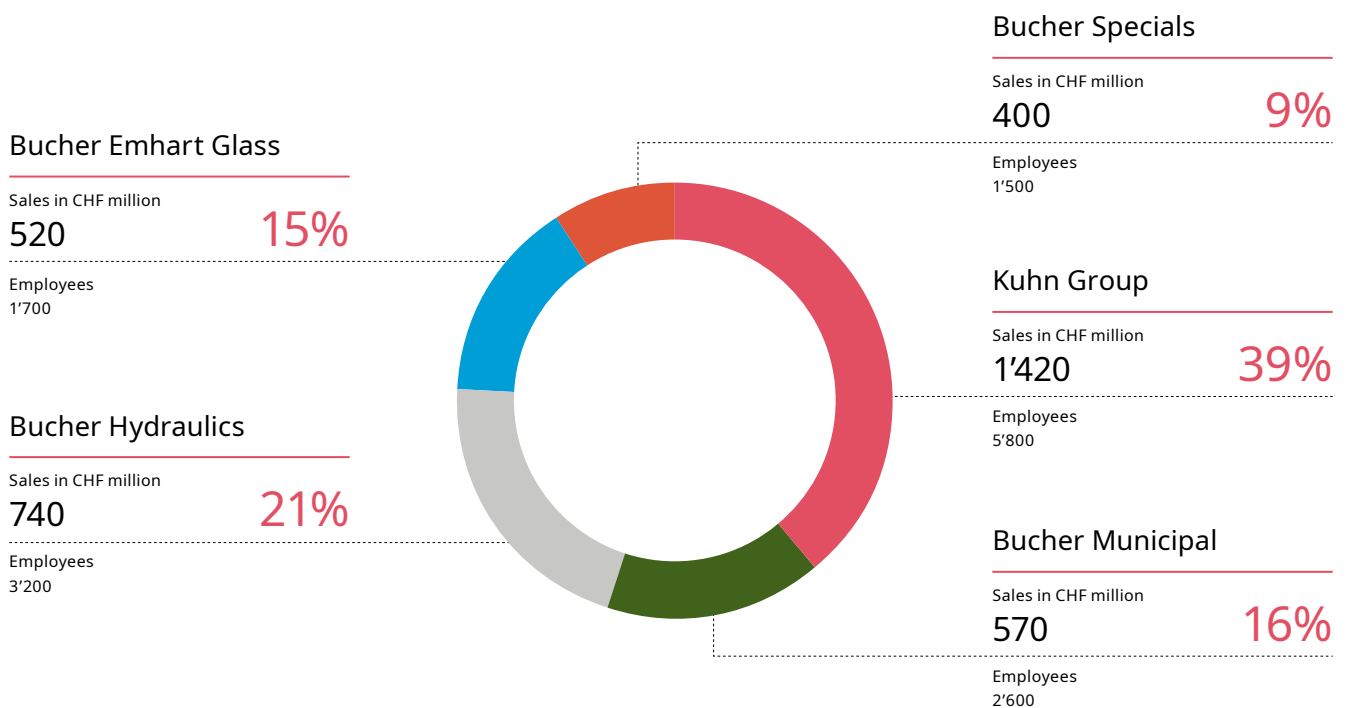
Production
sites

around 50

Sales by region



Sales by division



We're Bucher, we're all one team



We actively develop our employees so that we as a company can grow and surpass ourselves. We see ourselves as a company with a long-term commitment to our industry and as a fair partner for our stakeholders. We offer our committed and highly skilled employees attractive jobs and training opportunities adapted to their individual needs. Their knowledge and experience are a key to our success.

Some 14'900 employees worldwide contribute through their expertise, commitment and experience to the continuing success of Bucher Industries. These include young people getting their training from us, university and college graduates and highly skilled specialists and managers, along with experienced professionals who in some cases have worked at Bucher Industries for many years, some even their entire career.

A valued employer

In the competitive labour market environment in which Bucher Industries operates, it is important for the company to be perceived as an attractive employer, not only to attract new employees, but also to keep fluctuation low. The divisions are striving to achieve this through a wide range of measures: career prospects and development opportunities within the company, targeted further training, promotion of diversity and ensuring equal opportunities, as well as flexible working hours and locations. Bucher Industries also collaborates with schools and universities to attract young professionals and graduates.

As an employer operating around the world, diversity is a matter of course. We have employees in many countries. They have varied cultural backgrounds and have gone through different kinds of training and education program. They also vary a great deal in terms of age and work experience.

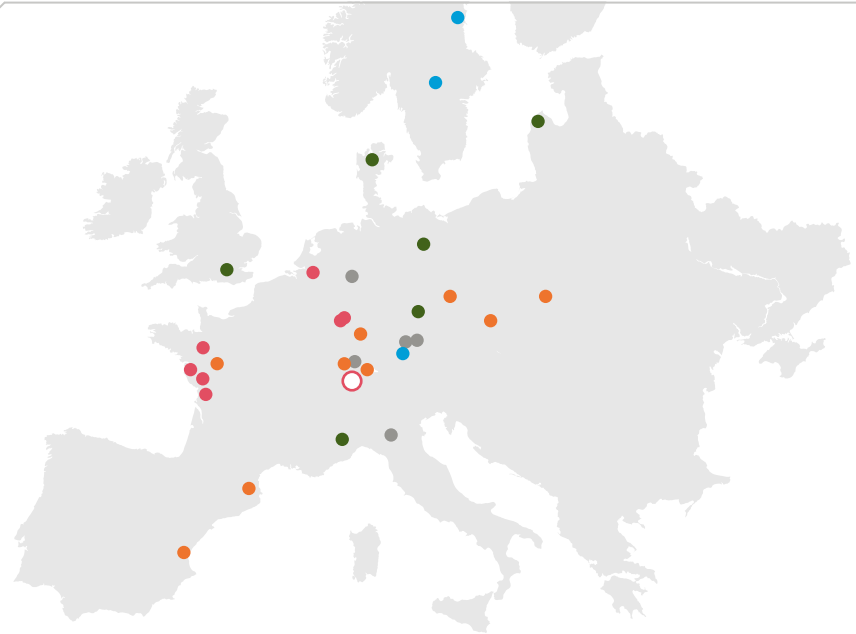
The Bucher culture

Our culture of appreciation, mutual respect and expertise prevails at all our locations. One important element of this culture is the focus on employees' health and safety, which is consistent throughout the world. Attention is paid to ergonomics, daylight and air quality also in production.



Close to customers, all over the world





Bucher Industries operates more than 50 manufacturing and development sites on five continents and also has numerous distribution companies.

Kuhn Group

- Saverne, France
- Monswiller, France
- Châteaubriant, France
- La Copechagnière, France
- Chaumes-en Retz, France
- Corpe, France
- Geldrop, Netherlands
- Brodhead, WI, USA
- Hutchinson, KS, USA
- São José dos Pinhais, Brazil
- Passo Fundo, Brazil

Bucher Municipal

- Niederweningen, Switzerland
- Ventspils, Latvia
- Dorking, UK
- Silkeborg, Denmark
- Revello, Italy
- Wernberg-Köblitz, Germany
- Berlin, Germany
- Melbourne, Australia
- Sydney, Australia
- Bendigo, Australia
- Wuhan, China
- Seoul, South Korea

Bucher Hydraulics

- Klettgau, Germany
- Erding, Germany

- Remscheid, Germany
- Dachau, Germany
- Neuheim, Switzerland
- Frutigen, Switzerland
- Romanshorn, Switzerland
- Reggio Emilia, Italy
- Grand Rapids, MI, USA
- Newaygo, MI, USA
- Elgin, IL, USA
- Gurgaon, India
- Suzhou, China
- Wuxi, China
- Canoas, Porto Alegre, Brazil

Bucher Emhart Glass

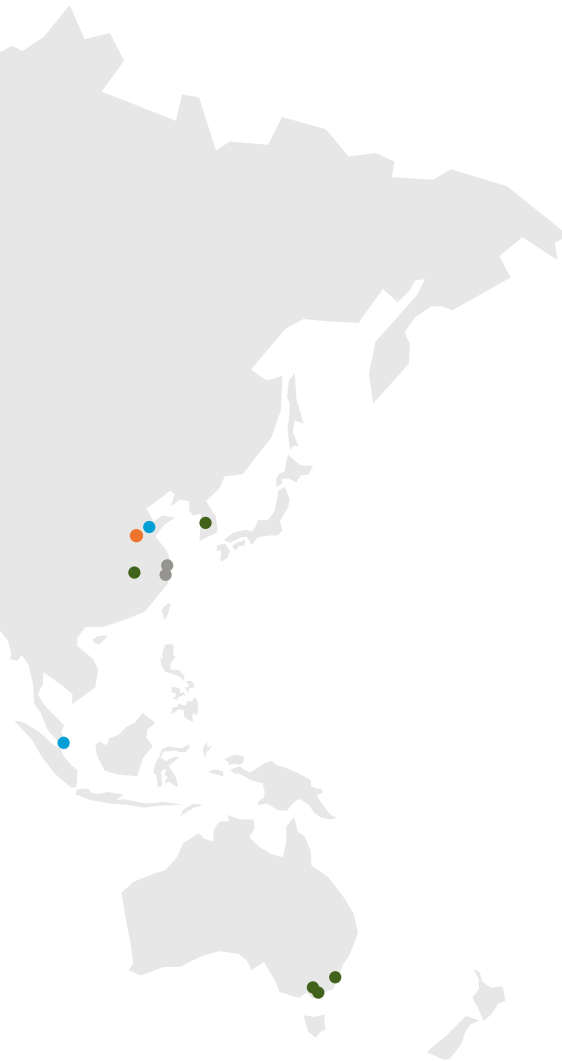
- Steinhausen, Switzerland
- Sundsvall, Sweden
- Örebro, Sweden
- Johor Bahru, Malaysia
- Horseheads, NY, USA
- Windsor, CT, USA
- Munich, Germany
- Zibo, China

Bucher Specials

- Niederweningen, Switzerland
- Method, Switzerland
- Marbach am Neckar, Germany
- Tettngang, Germany
- Laufenburg, Germany
- Chalonnes-sur-Loire, France
- Rivesaltes, France
- Prag, Czech republic
- Budapest, Hungary
- El Puig (Valencia), Spain
- Przeworsk, Poland
- Zibo, China

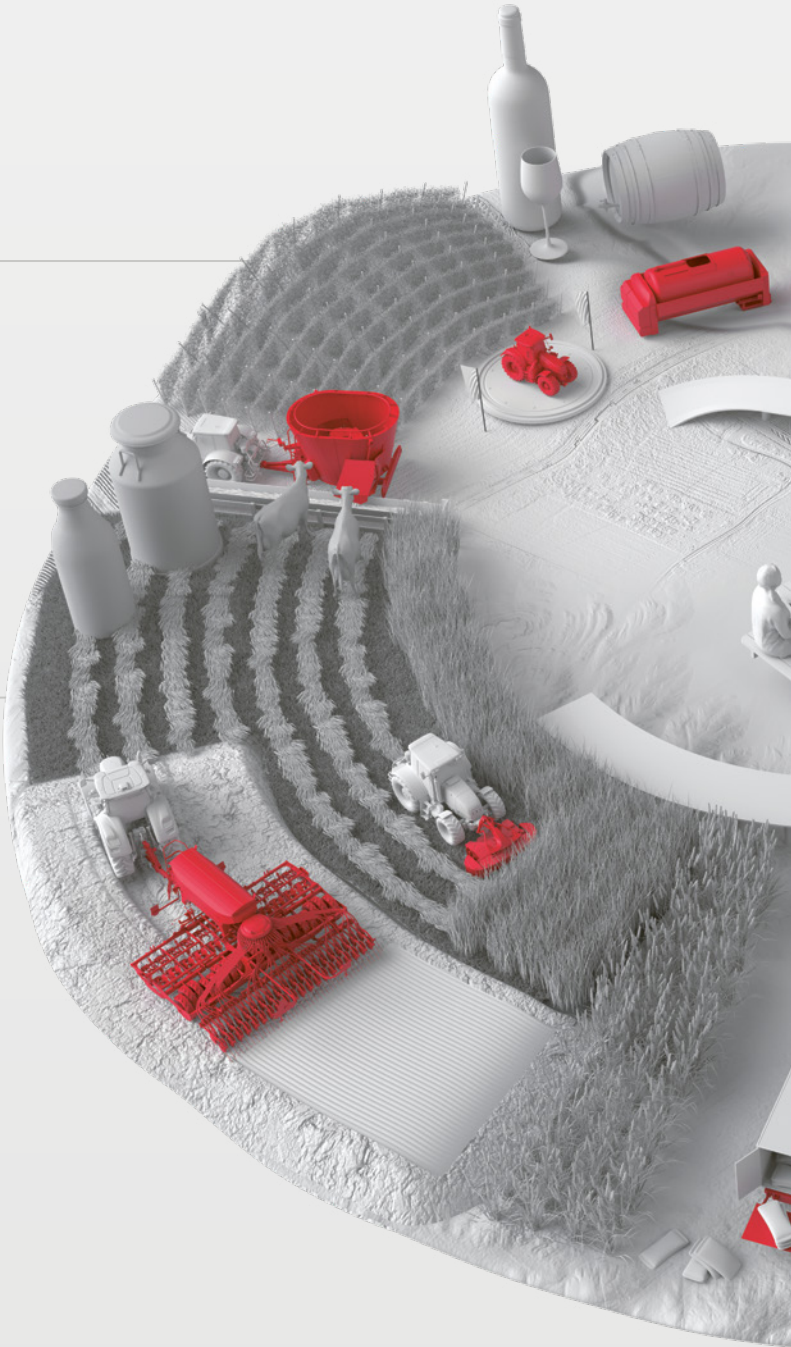
Bucher Industries

- Niederweningen, Switzerland
- Zurich, Switzerland

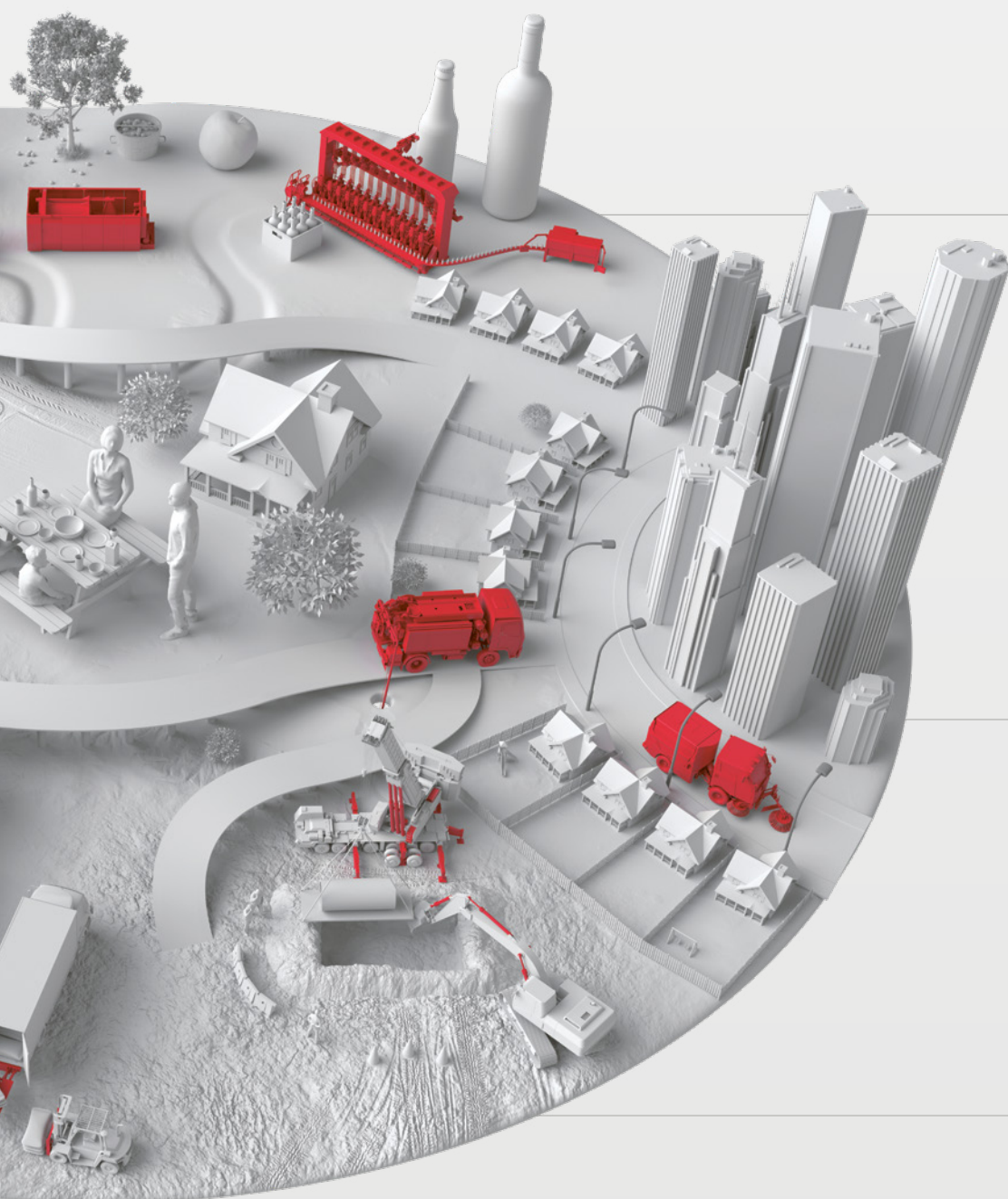


Five divisions, decentralised and flexible

BUCHER
specials



Our passion is to engineer trusted machinery solutions to sustainably feed the world, produce and preserve beverages, and to create, maintain and clean infrastructure. For a safe and healthy life for all.



BUCHER
emhart glass

BUCHER
municipal

BUCHER
hydraulics



Kuhn Group

Kuhn Group is one of the world's leading manufacturers of specialised agricultural machinery, with a comprehensive range that is geared to all types of agricultural operations. The division is world market leader in hay and forage harvesting machinery and feed mixers and occupies a strong market position in Europe as well as in North and South America. It is also a leading manufacturer of equipment for tillage, planting and seeding, fertilisation and crop protection.

Sales
in CHF million

1'420

Employees

5'800

Production
sites

11



kuhn.com



Arable farming

For crop producers, soil health is crucial for production. Producers can get the most out of their fields by using agricultural machinery from Kuhn Group, from ploughs to tillage tools to planters and seed drills. In addition, Kuhn Group offers a broad range of crop nutrient management and crop protection equipment. Thanks to the state-of-the-art control systems equipping the Kuhn machines, plants can be fed and protected with precision and in an efficient and sustainable way.

Hay and forage

Kuhn Group is historically recognised as a global leader in the field of hay and forage harvesting machinery. In this segment, Kuhn Group offers the industry's widest range of mowers, mower-conditioners, tedders, rakes and mergers, as well as a wide range of balers and wrappers meeting varied operational requirements.

Livestock

Kuhn Group offers a comprehensive range of total mixed ration feed mixers and bale processing equipment. These machines and their associated services assist livestock producers in their efforts to provide optimum animal comfort and health to their herds.

Landscape maintenance

Kuhn Group's range of machines for landscape maintenance features boom and road-side mowers, shredders, sprayers and salt and sand spreaders.

“With strong roots, a rich history, and the world’s largest range of specialised farm implements, Kuhn Group holds leading market positions and is recognised in more than 100 countries.”

Thierry Krier
Kuhn Group division president



Bucher Municipal

Bucher Municipal is a European leading supplier of municipal vehicles. The division is market leader in sewer cleaning vehicles and sweepers in Scandinavia and England, and in refuse collection vehicles, sewer cleaning vehicles and sweepers in Australia. These are used for cleaning and clearance work in public and private traffic areas, ensuring a clean and safe environment, while reducing noise levels and the general impact on the environment.

Sales
in CHF million

570

Employees

2'600

Production
sites

12



buchermunicipal.com



Compact sweepers

The narrow and agile vehicles clean roads, pavements and pedestrian areas efficiently and safely and are ideal for urban environments. The latest product generation is electrified and can be used around the clock due to its very low noise level. The Bucher Municipal compact sweepers are industry leading especially in safety and comfort, ease of use, sustainability and performance.

Truck-mounted sweepers

Powerful truck-mounted and special truck-mounted sweepers are designed for the most demanding road, airport, industrial and construction tasks. Bucher Municipal combines the highest performance with the lowest cost of ownership and environmental impact. Features such as 100% electrified vehicles, smooth air flow technology and a complete range of product services ensure the sweepers remain at the forefront of vacuum, mechanical and air regenerative technology.

Sewer cleaning equipment

Sewer cleaning units from Bucher Municipal play a central role in ensuring a sustainable approach to the use of water and a profitable business for the customers. Today, Bucher Municipal offers a full range of sewer cleaning equipment for municipal, contracting, and construction applications, using only high-quality components and advanced technology.

Winter maintenance equipment

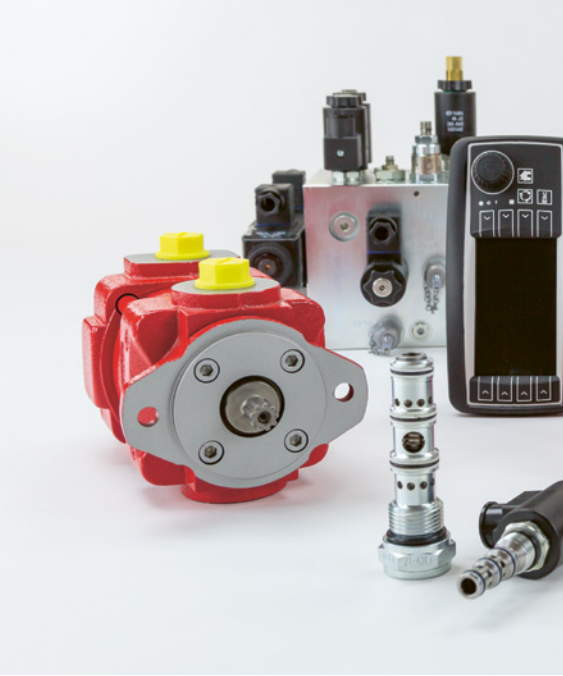
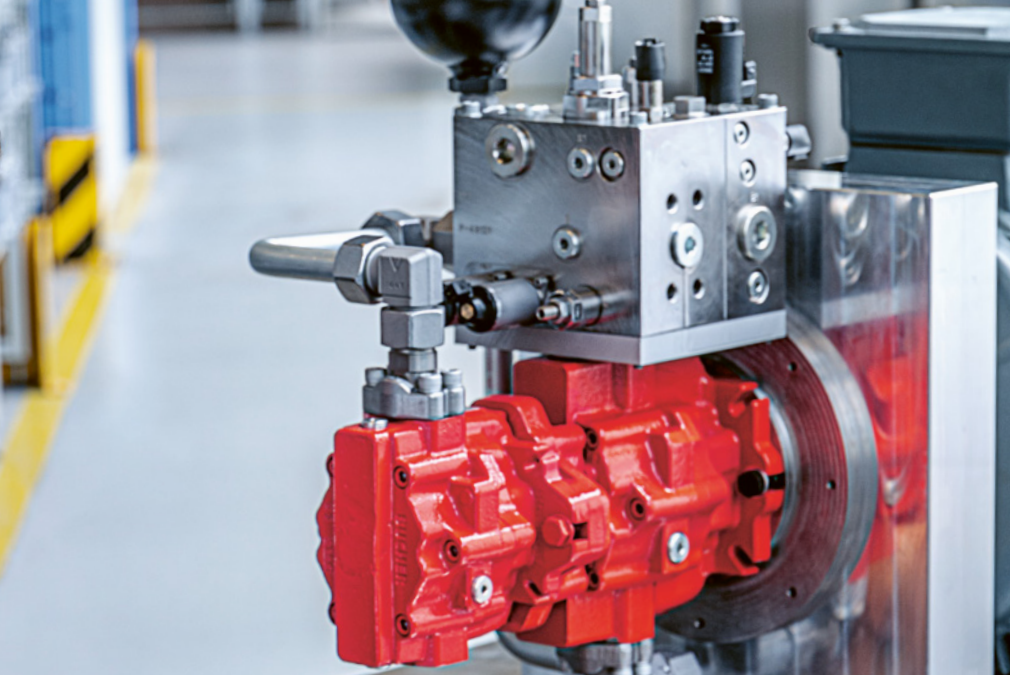
Bucher Municipal has been committed for decades to keep roads, streets and airports free of snow and ice. The range of high-quality spreaders, including a fully electric version, snowploughs and airport equipment offers municipalities, road authorities, contractors and airports all around the world solutions for all areas of winter maintenance.

Refuse equipment

Bucher Municipal is the leading provider of equipment to the Australian and New Zealand waste industry. Powered by features such as electrified refuse vehicles and state-of-the-art safety systems, the refuse range includes truck mounted side, rear and front loader equipment, as well as bulk waste compactors and bin-lifting equipment to suit all waste streams from general waste to recycling and commercial applications.

“We are aware of our responsibility to society and the environment for ensuring roads and public spaces are kept clean and safe, and we live up to it by focusing on functional engineering, environmental integrity and driving comfort.”

Aurelio Lemos
Bucher Municipal division president



Bucher Hydraulics

Bucher Hydraulics is a leading international manufacturer of advanced hydraulic and electronic components and sophisticated electrohydraulic systems. These enable machines to perform heavy-duty work with maximum precision even in harsh environments. Their most important fields of application are agricultural machinery, construction equipment and materials handling. The division occupies a leading position in mobile and elevator applications in Europe, as well as a strong presence in the USA, India and China.

Sales
in CHF million

740

Employees

3'200

Production
sites

14



bucherhydraulics.com



Pumps and motors

Bucher Hydraulics offers a wide range of hydraulic pumps and motors, including external and internal gear units and special axial piston units. They are durable, have a long service life and are used in almost all mobile applications, including construction equipment, agricultural machinery and special-purpose vehicles, and in stationary applications in the industry.

Valves and manifold block solutions

The valves offered by Bucher Hydraulics cover the entire spectrum of hydraulic functions: pressure and flow regulation, flow prevention and check functions, and directional spool and directional seat functions. Valve applications are found everywhere where large forces have to be positioned dynamically and with millimetre precision using hydraulics, as is the case with heavy duty cranes, cold milling machines and sweepers, for example.

Cylinders

Bucher Hydraulics is specialised in cylinders designed for use under the toughest of operating conditions in construction and special-purpose machinery. Cylinders are used for stabilisation, axle blocking, suspension and levelling purposes, wherever maximum safety is required. They are also used in stationary industrial applications for counterbalancing robotics equipment and machine tools.

Power units

Power units are compact assemblies comprising an electric motor, pump, valve technology and oil tank. The wide variety of configurations, quick availability and simplicity of installation have made them highly popular worldwide, particularly in the automotive engineering and materials handling segments. They are predominantly used for lifting, lowering and drive functions, as required for logistics lift trucks, aerial platforms and tow winches.

Power electronics

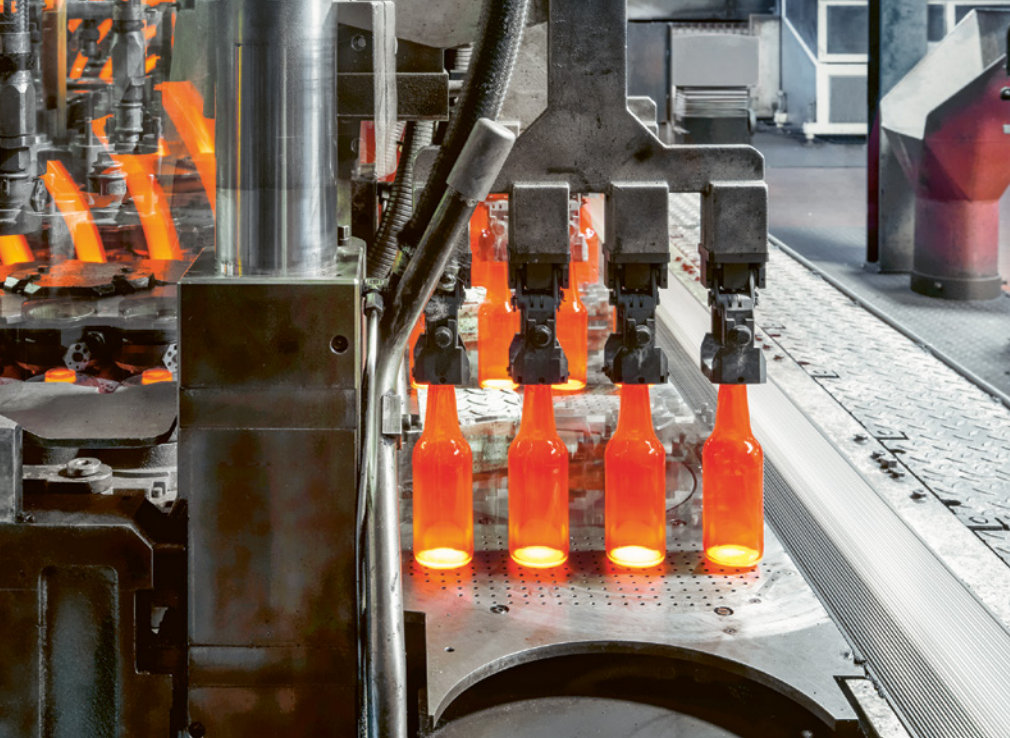
Bucher Hydraulics offers a modular line of power electronics designed for mobile applications. The compact product platform consists of single- and multi-inverters and DC/DC converters. This allows Bucher Hydraulics to offer innovative new electrohydraulic subsystems on the market, such as innovative solutions for electric-powered mobile machinery, which could not previously be realised in this form.

System solutions

System solutions are coordinated combinations of components incorporating hydraulics, electronics and electric drive technology. They have their own drive electronics and electronic control systems as well as the required valve technology and actuators in the form of a hydraulic cylinder or hydraulic motor and can therefore be integrated as self-contained units in machinery. They are commonly used in hydraulic lifts, electrohydraulic systems for electric-powered, mobile machinery, electrohydraulic linear axes, ergonomic work tables and high-voltage switch gear systems.

“We achieve our objective only if our customers achieve success with their products and our electrohydraulic solutions. The basis for our success is an intensive working relationship with customers, from development to production.”

Daniel Waller
Bucher Hydraulics division president



Bucher Emhart Glass

Bucher Emhart Glass is the world's leading supplier of advanced technologies for manufacturing and inspecting glass containers. Its portfolio of equipment and automation technologies is complemented by its broad range of consulting services and its support for customers in operating and optimising their own equipment. Bucher Emhart Glass is one of the top three companies for inspection machines worldwide.

Sales
in CHF million

520

Employees

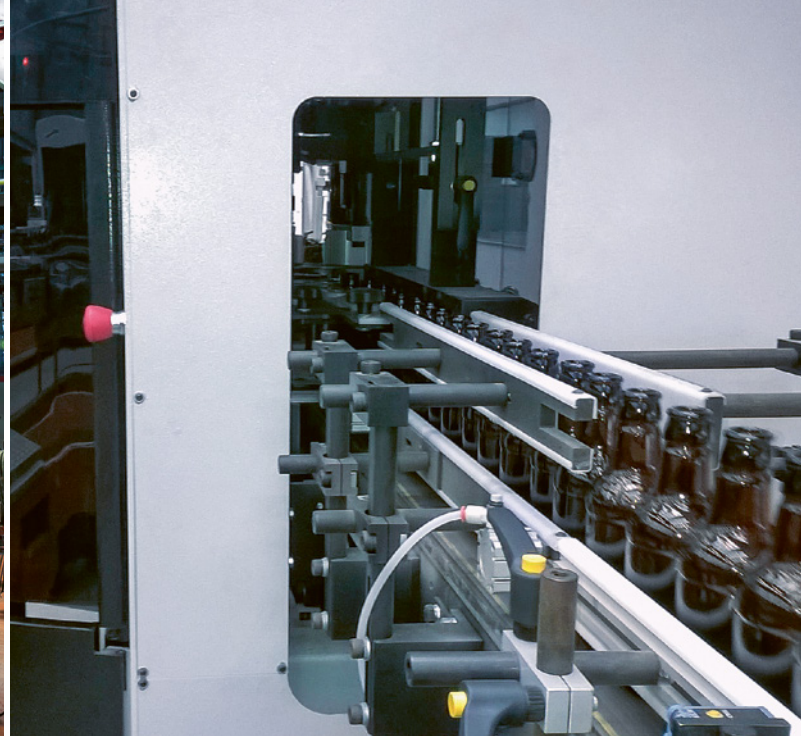
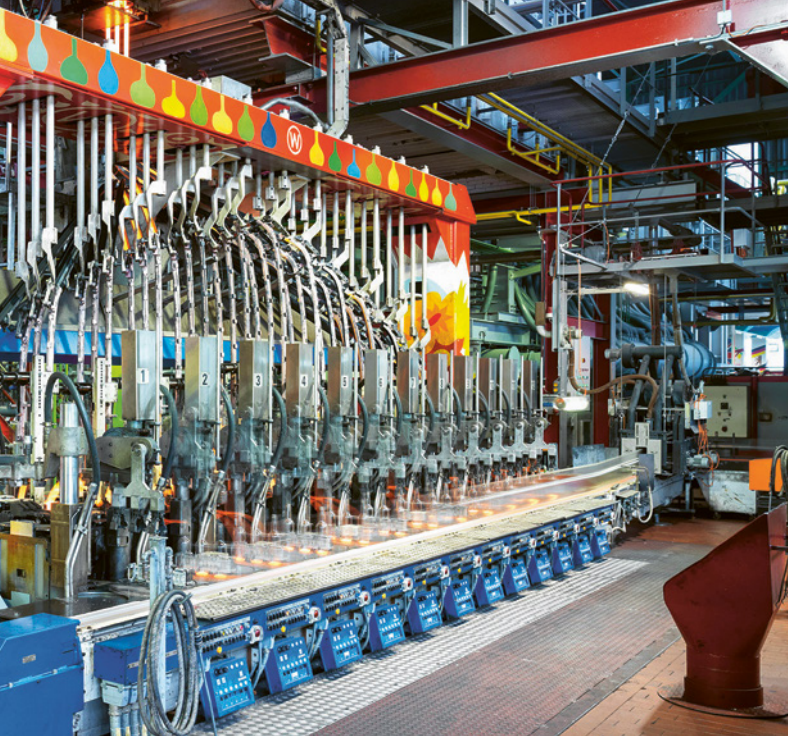
1'700

Production
sites

6



bucheremhartglass.com



Equipment

Container forming is the heart of the production process, where the gob is formed and pressed and blown into its final form. Here at the hot end, Bucher Emhart Glass is the world's leading supplier. At the cold end, the inspection equipment verifies container quality and integrity at the highest levels. And now Bucher Emhart Glass continues to lead the industry by bringing both processes across the hot and the cold end together.

Automation

Through the innovative automation systems and associated technology of Bucher Emhart Glass, glass plants will be able to read, analyse and automatically react to glass container inspection data, enabling them to achieve greater performance, reliability and profitability. With full traceability through the entire production process, all production information and inspection results can be attached to an individual glass container.

“End to End” support

Bucher Emhart Glass's support consists of three pillars: care, empower and academy. Care is what keeps the machines running: original parts, a comprehensive package of service programs and repair. To empower the customer, experienced glass production personnel provide specific operational support for the production teams and help them to optimise the machines. With the academy, Bucher Emhart Glass lives up to its mission to share knowledge in glass production and inspection, so that the next generation takes the experience and expertise and adds to it.

“In terms of quality, health and environmental compatibility, glass containers are the ideal packaging. For over 100 years, we have been equipping production lines for customers who make glass bottles – about 45% of total world output.”

Matthias Kümmerle
Bucher Emhart Glass division president



Bucher Specials

Bucher Specials comprises four business units. One focus is on equipment for the production of wine, fruit juice, beer and instant products. The division also includes the Swiss distributorship for tractors and specialised agricultural machinery as well as automation solutions.

Sales
in CHF million

400

Employees

1'500

Production
sites

12



buchervaslin.com
bucherunipektin.com
bucherlandtechnik.ch
bucherautomation.com



Bucher Vaslin

Bucher Vaslin develops and produces equipment destined exclusively for winemaking, from grape processing through to the most excellent quality wines. Thanks to gentle handling of the fruit, versatile adaptation to different grape varieties and specialised filtration systems, the wines develop optimum aroma, colour and tannins.

Bucher Unipektin

Bucher Unipektin is a trusted partner, manufacturer and supplier of machines and systems for the beverage and food industry. The fruit and vegetable juices, dried instant products and filtered beers produced in the machinery are of the highest quality, flavour and aroma.

Bucher Landtechnik

Bucher Landtechnik distributes machines geared to the specific requirements of Swiss farmers: tractors, harvesting technology, machinery and equipment from the Group's products as well as from leading international suppliers.

Bucher Automation

Bucher Automation develops and manufactures control systems for machinery and systems engineering and process technology. They are used in the industrial and mobile automation segments.

“With more than 100 years of experience in fruit and grape presses, we are the preferred partner of our customers.”

Stefan Düring
Bucher Specials division president



Future-oriented, for generations

Our long-term view has been integral to our corporate strategy and our success for more than 200 years. Our sustainability strategy rests on four thematic pillars and is an expression and extension of Bucher Industries' long-term view in its core business.



Sustainability is measurable

Within our four sustainability pillars, we identified nine material topics. We have described their management approaches, established metrics and quantitative objectives where feasible, and listed measures and precautionary actions.



Customers

With over 100 sites worldwide, we are close to the markets and know our customers. We offer them innovative products and solutions together with outstanding service. We attach great importance to protecting our customers' health and safety.

Topic	Key indicator and target	2023
Valuable customer relationships	Maintain and increase our market share	n.a. ¹⁾
Innovative products and optimal solutions	Expenditure on research and development is 4 to 5% of sales over a business cycle.	3.7%
Customer health and safety	No incidents with a significant negative impact on customer health and safety that were caused by any failures on our part to comply with safety regulations	Met

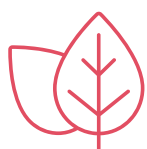
¹⁾ Not published for confidentiality reasons



Employees

Our success is due to our employees' expertise and high level of commitment. We offer them attractive jobs in which they can contribute to solving global challenges. We create a working environment that motivates, inspires, encourages and challenges our employees according to their skills and interests.

Topic	Key indicator and target	2023
Positive working environment	<ul style="list-style-type: none"> - Proportion of employee resignations to total regular employees less than 5% - Keeping the accident frequency rate as low as possible - No proven cases of discrimination 	6.7% AFR Index 10 Met
Qualified employees	<ul style="list-style-type: none"> - Over 22 hours of further training per employee per year - Two thirds of senior management recruited internally 	29 hours Almost two thirds



Environment

As a technology company, we contribute to ecological development on two levels. Our efficient and modern machines and systems enable our customers to reduce their ecological footprints. We also focus on energy efficiency and renewable energies, thereby reducing the emissions in our own production environment.

Topic ¹⁾	Key indicator and target	2023
Environmental impact of our products and services	Significantly increasing the efficiency of products and solutions with a focus on reducing resources and CO ₂ emissions	n.a. ²⁾
Resource efficiency of production with a focus on the reduction of CO ₂ emissions	Reducing Scope 1 and Scope 2 CO ₂ intensity (measured as CO ₂ emissions in relation to value added) by at least 10% by 2026 compared to 2021	10 to 20% reduction in CO ₂ intensity

¹⁾ Bucher Industries' water consumption data was collected and aggregated until the 2018 reporting period. As our activities are not water-intensive, we have stopped collecting this data centrally since the 2019 financial year and have increased our focus on the topic of energy. However, reducing water consumption remains a key concern – especially at sites that are located in areas with precarious water supplies.

²⁾ Bucher Industries is in the process of expanding its climate reporting and enhance greenhouse gas emission calculations, particularly in the area of Scope 3 emissions.



Compliance

An important aspect of Bucher Industries' more than 200-year success story is that it has a strong corporate culture with a long-term orientation. It is based on compliance with the law as well as fair and ethical behaviour towards all of its stakeholders including its customers, employees, business partners, competitors and authorities, and is the source of our excellent reputation.

Topic	Key indicator and target	2023
Compliance with laws and regulations	- No material incidents regarding our compliance with laws and regulations	Met
	- Full compliance training for all affected employees	Met
	- No significant deviations from our Group-wide requirements for risk controls (in accordance with our internal control system BICS)	Met
Supply chain – sound procurement practices	Key indicators and targets are developed in line with any planned legal regulations	



With the Kuhn I-SPRAY technology, farmers can save up to 95% of the volume of herbicide applied.



Group management



Stefan Düring, Manuela Suter, Thierry Krier, Daniel Waller, Aurelio Lemos, Matthias Kümmerle, Jacques Sanche (from left to right)

Board of directors

Philip Mosimann, chairman until 18 April 2024

Anita Hauser, deputy chairwoman

Michael Hauser

Martin Hirzel

Urs Kaufmann, proposed for election as chairman at the annual general meeting on 18 April 2024

Stefan Scheiber

Organisation

Bucher Industries: a stock-listed company

Bucher Industries shares are registered on the main board of the SIX Swiss Exchange. Descendants of the founding family, organised under a shareholders' agreement, hold a total of 35.2% of the voting rights.

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Production
NeidhartSchön AG, Zurich, Switzerland

Printing and finishing
Neidhart + Schön Print AG, Zurich, Switzerland

1 April 2024

Corporate Profile 2024

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